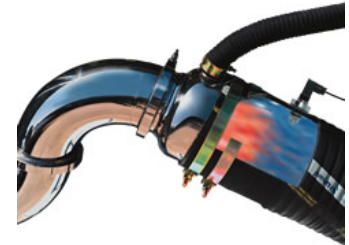


Case Study - Graham Clapp, Design Director

1. What benefits has DesignDataManager brought to your organisation?

Halyard is a design and manufacturing company based on four sites. DDM and DDM Web has allowed us to share design information, (both CAD information and office documents) across the company in a controlled manner. Information is now available much faster with more robust issue and change control.



2. What influenced your choice to choose DesignDataManager over alternative PDM systems?

Halyard felt that DDM offered a system with the flexibility to suit our requirements and offered excellent value for medium sized company. The level of service and support offered by CSI was also a major factor.

3. Has DesignDataManager directly influenced decreased development timescales at your company?

The ability for sales and production staff to have controlled direct access to design information has had a huge influence on our ability to react quickly to a customer enquiry. DDM allows easy access to relevant design data without the need to constantly refer to the design office. The powerful search facility has reduced the time spent looking for previous designs to use as a basis for new projects.

4. Could you envisage working without Data management?

No. We identified the need for data management software when we made the move into solid modelling primarily as a design office tool. However, we have now discovered the company-wide benefits and no department would now want to be without DDM.

5. Please make additional comments that you feel appropriate regarding DesignDataManager or of the CSI organisation/people.

We have received excellent training, implementation and ongoing support from CSI, which has certainly made the transition into data management less painful than expected!

About Halyard

Over the past 25 years Halyard has perfected the art of reducing engine and generator generated noise and vibration on all manner of marine craft from small sailboats through military and commercial to the World's largest Superyachts. It is down to the passion of the Halyard team to design and manufacture products and solutions that we are proud to put our name to and use on our own boats that has driven us to develop the breadth of knowledge of in marine noise reduction specialising in the design and manufacture of complete exhaust systems, noise insulation materials and the specification and supply of anti-vibration shaft CV joints.

<http://www.halyard.eu.com>